

Wanted: Executive Recruiters Ready for Success

The most successful professional recruiters don't work alone. They partner with relocation professionals that cater to their clients' needs for custom relocation services.

That's why some of the best placement professionals in North America team up with PROFILE Referral Systems. We provide executive candidates with excellent relocation information and resources at NO COST to recruiters, employers or their candidates.

Three Facts Every Placement Professional Should Know About Executive Relocation:

1. Candidates and their families are concerned with more than landing a job. If a candidate is contemplating a move, one of their top concerns is housing. What's the cost of living? What kind of homes are available? How good are the schools, the neighborhoods, and other local resources? The list of vital interests about the new community is extensive. That's why savvy placement professionals partner with PROFILE Referral Systems: we're a full service relocation firm that offers high-level job candidates extensive information about their new communities.
2. There are some questions a placement professional just can't ask. A recruiter can't ask a candidate if she's pregnant. A placement professional can't ask an executive if religion is important to him. However, these are only two critical areas of concern when a candidate is looking for a home in a new community. But what a recruiter can't ask -- their relocation partner can. With our comprehensive interview process, PROFILE Referral Systems effectively matches candidates with the relocation resources they need to make moving to a new community much easier.
3. The wrong Realtor® (at the wrong time) can kill the placement. It's a sad fact: most real estate offices frequently let their least experienced agents answer the office phone. An inexperienced agent only adds to a candidate's anxiety and can often discourage a recruit from relocating at all. That's why PROFILE Referral Systems interviews both candidates and local agents -- so that candidates are matched with an agent that meets their personal and professional needs.

Placement Professionals: You don't have to handle your candidate's relocation alone!

Sign up for our FREE Email Mini-Course today! We'll show you exactly how to partner with an expert relocation team, so that you can have greater sales success while significantly reducing your workload.