

Two Secrets That Clinch The Deal

Wanted: Executive Recruiters Ready for Success!

Relocating to a new community can be emotionally and financially stressful. As your executive clients consider relocating to accept a new position, they need high quality professional relocation services that meet their personal and professional needs. As your clients consider relocating to accept a new position, they need high quality professional relocation services that meet their personal and professional needs. What are the two vital pieces of information that top recruiters give their candidates to help reduce stress and clinch the deal?

Your clients need the "hard" facts... There are tons of hard financial details to consider in any move. What's the cost of living in the new community? How much home can the candidate afford? What are the costs of moving? Your clients need to have as much hard-hitting financial information as possible to ease their stress about making this important decision.

...but the "soft" issues can make or break the deal! How can the family safely transport and house their pet pot-bellied pig? How will an avid gardener from Ann Arbor, Michigan survive a move to arid Phoenix, Arizona?

It's a fact: while hard-hitting financial information is important to relocating executives, their families need to feel comfortable about the move, as well. That's why top recruiters partner with professional relocation firms like PROFILE Referral Systems. At PRS, we provide your candidates with the hard and soft information they need to ensure a successful relocation.

The Hard Facts: We provide candidates with sample city profiles, cost-of-living comparisons, school information, area demographics, housing values, moving estimates (reflecting substantial corporate discounts on inter-state moves), mortgage rates, and area tours...so that executives and their families can feel more informed and financially confident about their move.

The Softer Side: It all starts with an interview...we ask your candidates about their feelings and any special needs their family might have. You can listen to our interviews...and actually hear the relief in a candidate's voice that their placement pro has partnered with someone who cares enough to listen and understand!

Find out more! If you're an executive recruiter who wants to take success to the next level, you know that you need to partner with a corporate relocation firm that can handle the hard and soft details of every executive move.

Call PROFILE Referral Systems today at (800) REFER88 or (800) 733-3788. We'll help you take success to the next level.